

ADVANTICS is a young innovative company, focusing on research and development in the field of electric mobility, power converters and control systems. Our main products include Fast DC charging stations for Electric Vehicles, battery and grid connected power converters, EV charge controllers and Vehicle Control Units ( <https://store.advantics.fr/> ).

## Inside sales (English)

### What are we looking for?

- Experience with B2B sales
- Building the CRM database
- Fluent English (written and spoken)
- Other languages than English not required, but welcomed
- Punctuality, good self-organization
- Experience with modern IT-centered workflow
- Relevant technical background welcomed

### What would you be doing?

- Working with our new and existing B2B customers
- Support and problem solving for new and existing customers
- Answering inquiries about our products and technical possibilities
- Preparing technical and financial aspects of offers, including pricing and commercial conditions
- Ability to present and demonstrate products and solutions to customers
- Implementing of a new customer database system
- Following up on business leads
- Creating sales reports, and sales prospects
- Evaluation of production costs

### What would NOT be a part of your job?

- No phone sales
- No aggressive marketing campaigns

### What do we offer?

Job in a young international R&D company right next to CERN (France, Geneva region)  
Potential to grow, both personally and professionally  
Learning new things in the emerging field of electric mobility and renewable energy  
English-spoken company (we have 11 nationalities so far)  
The position is to be filled as soon as possible  
Flexible working hours

If interested, please submit your CV or any questions to [hr@advantics.fr](mailto:hr@advantics.fr) with the job description reference number (SALES-IN2).

*Reference:*  
SALES-IN2

*Date:*  
27/10/2021

*Level:*  
Bachelor /  
Master

*Employment  
Type:*  
Full time, CDD